

**SECURING WATER FOR FOOD**

# Ignitia Impact Evaluation

**Title: Impact Assessment of Iska SMS Weather Prediction on Farming in Ghana**

**SWFF Innovator: Ignitia AB**

**Prepared By: Rebeka Ramangamihanta  
Master of Development Practice Candidate at UC Berkeley**

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**SECURING  
WATER  
FOR FOOD:**  
A GRAND CHALLENGE  
FOR DEVELOPMENT



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## I. INTRODUCTION

Weather prediction is very important for farmers in tropical countries like such as Ghana, where only 0.2 %two-tenths percent of farmland is irrigated. Updates from traditional weather updates with global weather models do not account for the micro-climates existing in these countries. This The unpredictability of tropical weather in these areas is exacerbated by climate change. In order to To tackle this problem, Ignitia Ghana AB introduced a location-specific short-message-service (SMS) system (SMS) called Iska.

Ignitia is among Securing Water For-for Food's (SWFF's) grant awardees innovators that are and is on the expanding phase of expansion in West Africa. Ignitia partners with big telecommunication companies such as MTN to send Iska messages to Ghanaian farmers. They Iska charges them the farmers 8-eight pesewas or almost two U.S. cents per SMS message. They send simple SMS for a simple message in English with containing weather predictions such as "likely to rain" or it is "likely to be dry." Credit is deducted from the users' phone plans if they have credit available; otherwise if they do not have credit available, they will not receive the messages. The messages are sent early in the morning (as early as six o'clock in the morning) daily, weekly, monthly, or seasonally early in the morning (as early as six six o'clock in the morning). These SMS messages informing farmers about the weather patterns and are accurate for a two two-and-and-a-half half kilometer radius.

In order to To assess the Ignitia's impact and the success of Ignitia in securing water and food, the researcher interviewed fifty-nine 59 farmers from a representative sample of representative Ignitia's paying and non-paying customers base. These interviews helped gather feedback from end users on how to make the SMS messaging system more useful and practical

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9.20: Words versus monetary symbols and numerals  
Chapter Contents / Numerals versus Words / Money  
Isolated references to amounts of money are spelled out for whole numbers of one hundred or less, in accordance with the general principle presented in 9.2. See also 9.3.

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for farmers.—The collected data helps Ignitia understand ~~the~~shortcomings of the SMS predictions that farmers face ~~with the SMS predictions~~ and will help ~~them~~the innovator improve ~~their~~its innovation. Ignitia also can use ~~will be able communicate~~ this independent evaluation ~~to~~to communicate with external organizations.

**Commented [KF3]:** [are these shortcomings the farmers face in their farming or shortcomings of the SMS predictions?]

**Commented [KF4]:** [should this say a bit more about why they would want to use it to communicate with external organizations? What is the benefit of having this report? That type of statement is usually in an introduction.]

## II. METHODOLOGY

~~The~~The researchers collected the Iska user data ~~was collected~~ through a series of questions during interview sessions that lasted ~~for a period of~~ 20–to 30 minutes on average. ~~The researcher conducted -interviews~~ in all ~~the~~ regions of Ghana~~,~~ except for the Northern ~~region~~ and Upper West regions, which ~~previously~~ were ~~previously~~ visited by SWFF Team Lead, Dr. Ku McMahan and SWFF M&E Specialist, Steve Simon. ~~Each~~We ~~The researcher recorded each~~ conversation ~~was recorded~~ with a ~~mobile~~ smartphone ~~and collected~~ (for data collection with ~~with~~ the Fulcrum app). ~~The~~ Fulcrum app, which allowed ~~the researcher to record~~ recording the interviews ~~with no use of~~ without using paper. ~~With mobile internet access, it allowed me to~~ and upload ~~my interview~~s ~~them~~ in real time. ~~Some~~ As the external evaluator, ~~I~~ the researcher also recorded some of the conversations ~~were also recorded~~ with the ~~app~~ Easy Voice Recorder ~~app~~, which allowed ~~me~~ to allow ~~me~~ authentication of, as the external evaluator, to authenticate the responses collected ~~in~~ with the Fulcrum app.

With the support of the SWFF M&E Specialist, ~~I~~ the researcher created a questionnaire covering ~~these~~ the following topics:

- ~~Background of the farmer~~ Farmer background

- Water usage/availability change
- Change in yield and survival of the yieldsyield preservation
- Livelihood and income change
- Change in in-amount of time Iska was used in-for agriculture
- Affordability of the innovation
- Farmer's feedback of on the SMS messages from the farmers
- Impact of the weather messages on poverty reduction
- Suggestions from the end users to Ignitia

#### a. Sample selection

Ignitia LTD provided a list of 6,300 randomized clustered MTN numbers that they identified as representative samples of customers. +theThe researcher used Google Fusion Tables to geographically map the numbers and locate exactly where each user was located. Then, for each of the Volta, Ashanti, Brong-Ahafo, Eastern, Western, Greater Accra, Upper East and Central regions, +the researcher selected numbers in the district that had with the most concentrated numbershighest concentrations of customers in the Volta, Ashanti, Brong-Ahafo, Eastern, Western, Greater Accra, Upper East and Central regions and called each one of the numbers.

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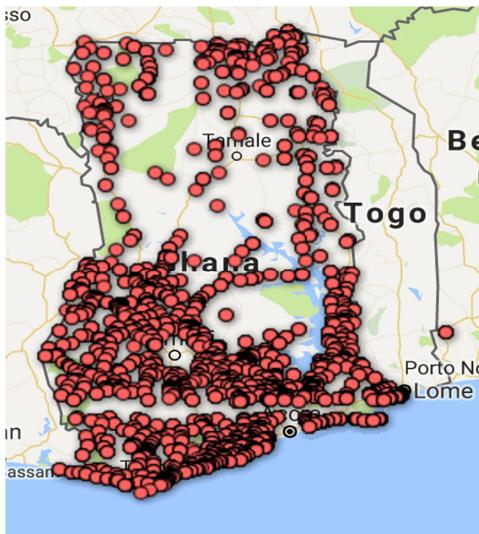


Image 1: Screenshot of all the 6,300 sample numbers

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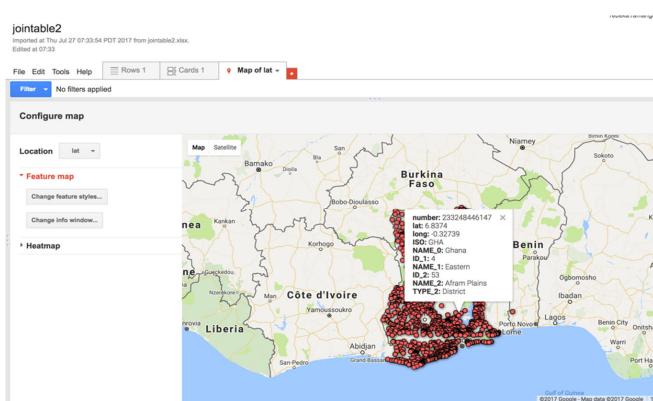


Image 2: Screen-shot of one of numbers with their district name s-and other details for one of the numbers

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If The researcher called the each numbers to ask whether they the phone user had received a message with weather predictions, saying such as “It will likely rain” or “It likely

will likely be dry." Then Ithe researcher asked them-whether they were farmersor not. Later If  
the person was not a farmer, Ithe researcher we would explained that the messages were  
intended for farmers. If the answers to both questions were positive, then weIthe researcher went  
ahead and scheduled to meet with the person<sub>2</sub> depending on their availabilityon the arranged  
date. SWFF also required the potential interviewees to have received the weather messages for at  
least one season and but not more than two seasons prior to the interview, and interview and  
required that both men and women were interviewed. Due to errors in the numbers phone  
number data, ourthe research sample also included users who had been receiving the messages  
for only a few months only and those who had received the messages or for more than 2two  
years.

**Table 1: Summary of phone numbers that were called and their interview status**

Region	Districts	Phone turned off	Number Incorrect	Did not pick up	Not on the service	On the service but not farmer	Farmers receiving the SMS message	Meeting in person	Phone interview
Eastern	New Juaben	26	17	16	0	26	2	5	0
	Kwahu West	40	6	6	2	5	1		
	Kwahu South	68	9	10	1	21	2		
	Manya Krobo	32	6	6	1	10	4		
Ashanti	Adansi North	65	5	11	4	9	2	9	1
	Sekyere West	41	6	8	3	9	3		
	Asante Akim North	37	7	1	2	7	3		
Brong-Ahafo	Techiman	39	8	5	0	10	3	7	2
	Sunyani	73	26	5	4	18	7		
	Asunafo North	0	0	0	0	0	1		
	Asutifi	0	0	0	0	0	1		
	Berekum	16	20	6	0	10	0		
Western	Wassa West (Amenfi)	133	30	8	1	30	3	1	0
	Ahanta West	18	7	3	0	5	0		
	Shama Ahanta East	47	8	12	0	11	0		
Central	Cape Coast	27	2	4	0	9	1	11	1
	Mfantsiman	52	25	10	1	18	3		
	Awutu Efutu Senya	40	13	10	1	19	2		
	Agona	110	30	9	3	3	3		
Volta	Ho	45	13	5	4	19	5	5	1
Upper East	Bolga	5	0	0	3	0	3	13	0
	Bawku Municipal	14	0	0	3	4	6		
	Bawku West	17	0	0	1	1	14		
	Kassena-Nankana	6	0	0	0	0	4		
Greater Accra	Tema	10	0	1	3	0	1	3	0
	Dangbe West	42	5	6	3	0	1		
	Dangbe East	113	20	18	5	6	6		
	Ga West	19	0	0	0	0	0		

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For 59 percent of the 1,934 numbers we the researcher called, the phones were turned off. The largest group of unavailable numbers was in the Western region had the most numbers of phone numbers unavailable. The Upper East region had the least number of phones turned off. 12% Twelve percent (238) of all the total numbers the researcher called, or 238 numbers were incorrect numbers. 460 One hundred and sixty people were busy or did not pick up their phones at the time of our the researcher's call, and we the researcher would not know had no way of knowing whether those people were farmers or not. Two hundred and fifty 250 users said that they were not farmers and were not taking part in any farming activities. Finally, 45 of the people the researcher called said that they did not receive the messages at all.

We The researcher asked a few questions of some of the users who were not farmers a few questions to assess their experience with the messages. We The researcher asked them their occupation, since the researcher knew it was not farming. We and then we asked them how long they the person have had received the messages for and how they had heard about and subscribed and heard about to the Iska service. We The researcher also asked if they the person was benefiting from receiving the messages and weather whether they planned to continue receiving the messages them.

**Table 2: Non-farmer Nonfarmer users' responses to our the researcher's follow follow-up questions**

Name	Occupation	Length of Iska use	Marketing channel to Iska	Benefits from using the messages	Will you continue using the messages?
Kate	Trader	N/A	Push message	The message helps her to plan her day	Yes
N/A	Building contractor	Started today	N/A	N/A	N/A

Commented [KF7]: [in chart: BF top row and left column]

Commented [KF8]: [fact check says Agona, Ho and Tema (and maybe Dangbe West and East) are towns and Bolga is an island, not districts – should column label be changed to District/Town/Island?]

Commented [KF9]: [fact check showed Sekyere West is now called Mampong Municipal District – okay, or need to change – or need to indicate with a footnote? (\*Now called Mampong Municipal District)]

Commented [KF10]: [many instances do not provide the numerical equivalent for percentages as requested in the SWFF Editorial Guide, but it may be too cumbersome to include it everywhere...you have the option to insert them if desired]

Commented [K11]: The report is written in many declarative sentences that sometimes makes it sound choppy. In some instances, as here, I have suggested combining sentences to minimize the chopiness.

Commented [KF12]: [do we need further identifying info in these table titles in case they are used separately? If so, may want to add name of report, source, and/or timeframe]

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N/A	Fisherman	Almost a year	Subscribed by himself	Helps him plan his day	Yes
Miriam	Hairdresser	A long time	Push message	It helps her plan her day	Yes
N/A	Mason	More than 3 years	Subscribed by himself	It helps him plan her day	Yes
N/A	VRA (Volta river authority)	3 years	Subscribed by himself	Helps him with his work	Yes

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The 13% of total respondents' Phone numbers who were for the non-farmers respondents

were spread all over across the country. Most (96.4 percent)% of these the numbers Numbers

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numbers were in the Southern southern part of Ghana. They also tended to be situated closer to big cities such as Ho, Nkawkaw, Kumasi, Obuasi, Techiman, Takoradi and Cape Coast.

Commented [KF14]: [Takoradi?]

24.8% Twenty-four percent of non-farmers were in the Eastern eastern region, 18.4% percent were in the Western western region, and 19.6 % percent were in the Central central region.

We The researcher was were only able to talk to only six non-farmer end-users. These users were included a trader, a building contractor, a fisherman, a hairdresser, a mason, and one a worked worker for the Volta River authority. These users had seen the Iska ad and called \*455# by themselves and subscribed. 2-Two of the 6-six nonfarmer respondents received a push message inviting them to subscribe for to the weather updates. All of the users who had used the messages for at least a year reported that the messages helped them plan their day and their activities. 5-Five out of 6-six non-farmer users reported that they would continue using the messages.

### III. RESULTS

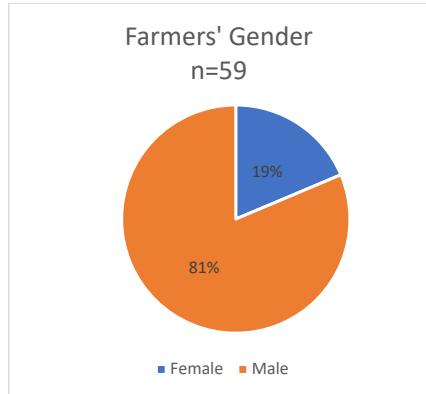
#### A. Background

##### 1. Gender and literacy

**Table 2: Literacy rate by gender**

	Literate	Illiterate
Female	7	4
Male	33	10
<b>Totals Percentage of respondents</b>	<b>76%</b>	<b>24%</b>

**Figure 1: Gender**



Among the 59 respondents, 19% percent of them were women and 76% percent were able to read the messages on their own. Among the 14 respondents who could not read, four of them were women. Of the nonreading respondents, For those who could not read, 36% percent of the respondents said that they received the help of from their children to read the messages.

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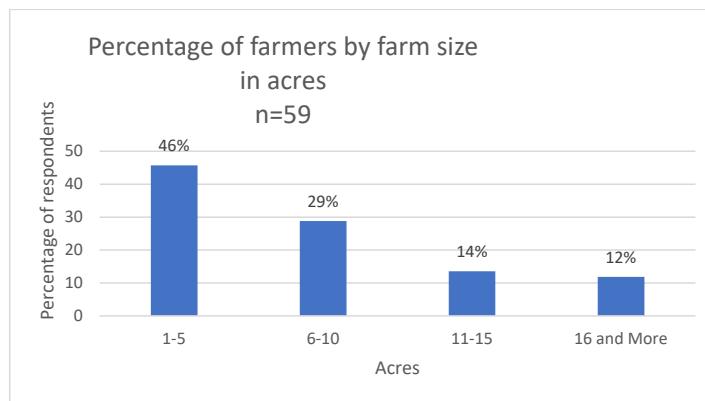
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Commented [K19]: 76 percent of all respondents or the 19 percent who were women?

21% Twenty-one percent other respondents relied on the help of a friend. Only one female respondent reported that her husband reads the messages for her.

## 2. Size of the farms

**Figure 2: Size of the total farm respondents' farms in acres**



The 59 respondents owned a total of farms totaling 605.72 acres. The smallest farm size of a farm was 1 acre, and one farmer owned a total of 61 acres. Farmers have own an average of 10½.26 acres of farmland. The median size of the farms were was 6 acres, with a mode of 5 acres. Female farmers have own an average of 5 acres, which is 6½.5 acres less than the average of 11½.5 of their male counterparts. However, the differences in means for the two groups genders is not statistically significant.

46% Forty-six percent of the 59 farmers owned ed less than 5 acres, or less than 2 hectares, and are considered smallholder farmers. These smallholder farmers owned on an average of 3.7 almost 3¾ acres. For the larger holder farmers with larger farms, the farm size was an average -15.8¾ acres on average.

## 3. Experience of the farmers Farmers' experience

**Figure 3: Number of years of farming**

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Commented [K21]: In all charts: hyphens should be EN dashes with no spaces per CMS.

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Commented [K23]: Percentages in chart add up to 101%, not 100%!

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Commented [K26]: medians?

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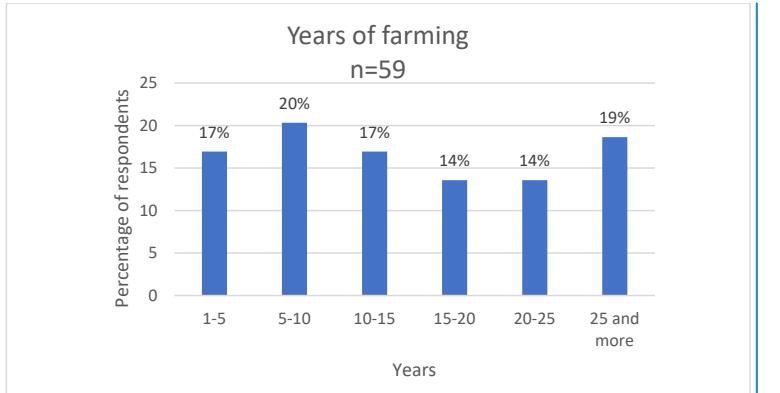
Commented [KF27]: [X axis label should be:] "Number of years farming"

Commented [KF28]: [In X axis, change "25 and more" to "25+"]

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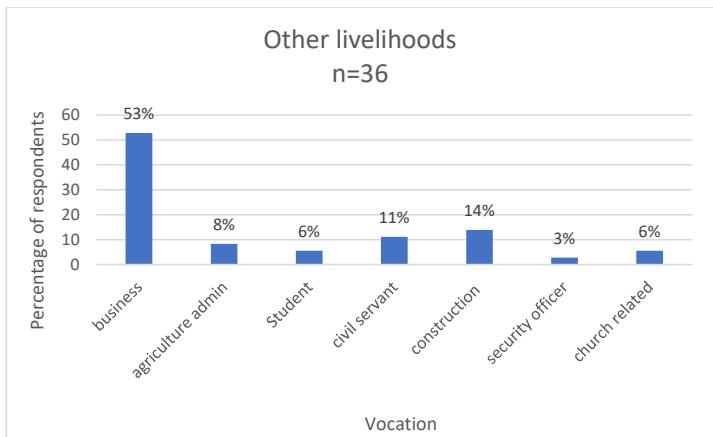


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The 59 farmers have farmed ~~for~~ an average ~~of~~ ~~of~~ 15-to 20 years. These averages are ~~not~~ very differentsimilar for men and women. 17% Seventeen percent of the farmers started to farmbegan farming within the past ~~5~~five years, and 19% percent of the farmers have farmed ~~for~~ more than 25 years. 45% ofOf the women have who are farmers, 45 percent have farmed ~~for less~~ fewer than 10 years during our interviews.

**Figure 4: Other occupations of the farmers**

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- Commented [KF32]:** [in chart: change “agriculture admin” to “agricultural administration” and put on two lines under the bar]
- Commented [KF33]:** [in chart: initial cap all X axis labels – first word only.]

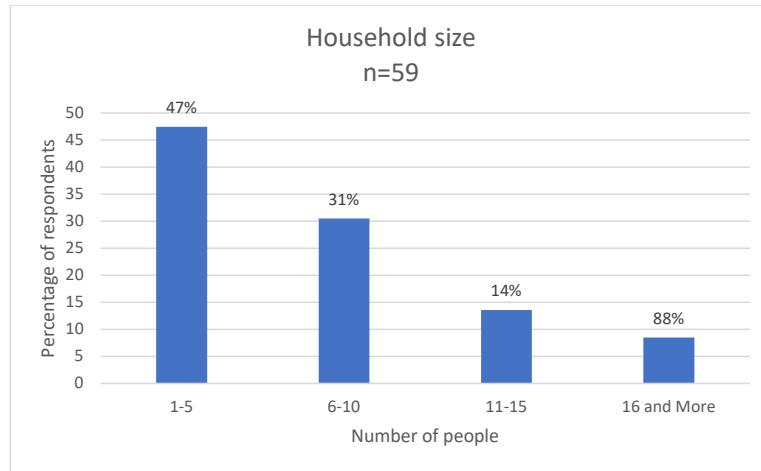


36 Thirty-six of the 59 respondents stated that they had other occupations aside from in addition to farming. 53% Fifty-three percent of those who have an additional job are in business and trade. Some of these farmers weave, or make prepare food, and then sell their product. The next common second-most-common occupation was construction. 11% Eleven percent of the farmers also were also working for the government of Ghana/Ghanaian government. 8% Eight percent of the respondents also had administrative responsibilities within an agricultural association. 6% Six percent were still studying, and another 6% 6 percent had fulfilled important roles within the church.

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#### 4. Family size

**Figure 5: Household size for the farmers**

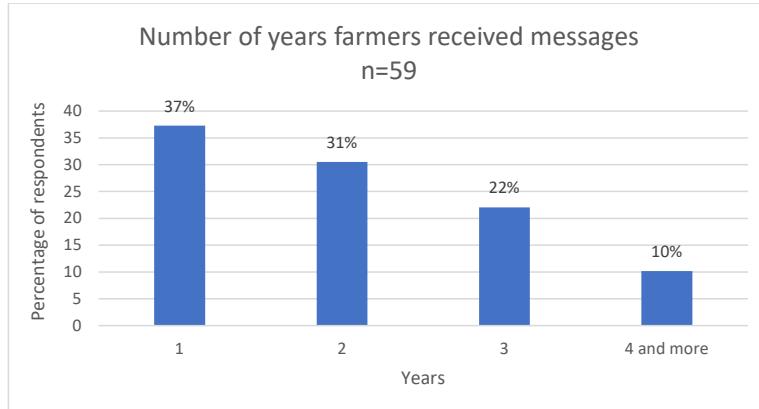


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The respondents had a total of 436 people in their households. On average, the household size was ~~7~~<sup>seven</sup>~~39~~<sup>39</sup> people. The median was about ~~6~~<sup>six</sup> people in the household. The smallest household was one farmer who lived by himself. The biggest household ~~had included~~ 29 family members ~~in the family~~. ~~47% Forty-seven percent~~ of the households were ~~comprised composed~~ of ~~less fewer~~ than ~~5 five~~ people ~~in the house~~. Only ~~8% percent~~ of the ~~respondents households~~ had more than 16 people ~~in their households~~.

##### 5. Experience with Iska messages

**Figure 6: Number of years of receiving farmers received Iska messages**



On average, the farmers received the Iska messages for a period of 2two years. However, only 37 percent of the farmers fulfilled SWFF requirements on the length of time they used Iska. Because of the errors in the data received data errors, we the researcher interviewed farmers who have used Iska for more or less than one year than two years. Only 37% of the farmers fulfilled the requirements by SWFF on the length of use of Iska. The group I interviewed Interviewees also included farmers that who had been receiving received the services for less than three months. 31% Thirty-one percent of the farmers have had received the messages since 2015. 22% Twenty-two percent of the farmers have had received the messages for 3three years, and 10% percent of the respondents have had received the messages for 4four years or more.

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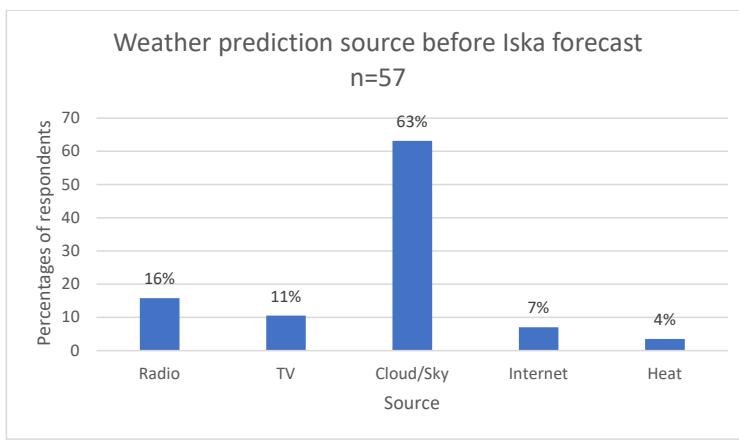
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**Figure 7: Source of weather** Weather prediction source before Iska



63%

Sixty-three percent of 57 respondents relied commented on what they see-saw in the sky to predict the weather before Iska. 16% Sixteen percent of those farmers used listened to the radio and 11% percent watched TV to know-find out whether it was going to rain or not. 7% Seven percent of the farmers relied on the internet to know-determine whether it will rain or not the probability of rainfall. These farmers had internet connection could connect to the internet on their phones and used Iska simultaneously simultaneously. 4% Four percent of the farmers relied on the heat to know the weather.

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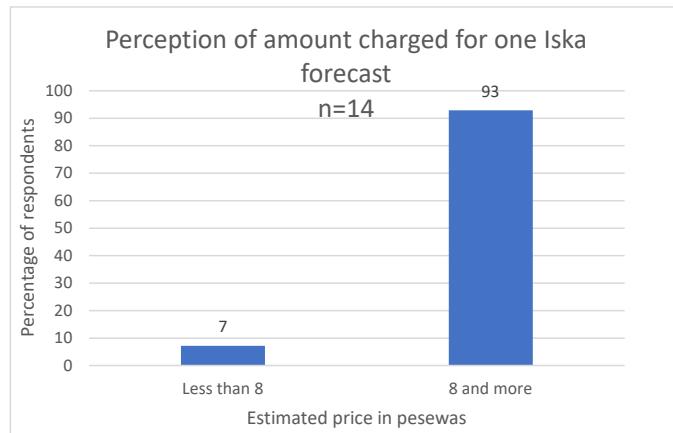
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Commented [KF40]: 59? And should "57" in the chart be "59"?

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Commented [K42]: outdoor temperature?

**Figure 8: Perceived Perception of amount charged for one Iska messages**



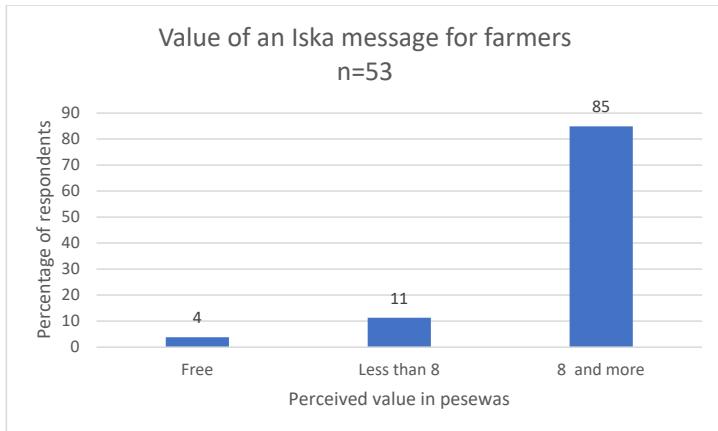
Among the 14 respondents who were willing to answer the question, no one had the right answer answered correctly that Iska messages cost 8-eight pesewas. – 93% Ninety-three percent of the answers respondents overestimated the price of an Iska message. Only one person had thought an that Iska message was cost 5-five pesewas each, which was also lower than the actual price. The highest price that farmers gave estimated was 70-seventy pesewas, which was almost nine times the actual price. The mean of this perceived price was 36-thirty-six pesewas, and the mode was 50-fifty pesewas.

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**Figure 9: The value of the messages an Iska message for the farmers**

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~~85% Eighty-five percent of the farmers said that each Iska messages are was worth 8 eight pesewas or more to them. Only 14% percent of the respondents reported that thea messages were was worth less than the actual price for them and that they suggested the price should be decreased. 4% Four percent of the respondents wanted the messages to be delivered to them for free. On average, farmers are were willing to pay 41 forty-one pesewas for each Iska message, which is 33 thirty-three pesewas higher than the current price. The median perceived value of the a messages is was 20 twenty pesewas, and the is the mode perceived value was 50 fifty pesewas. The value of the a messages ranged from 5 five pesewas to 500 five hundred fifty pesewas, or 5 five cedi. 12% Twelve percent of the farmers valued the each message at 8 eight pesewas, like the current and exact price charged.~~

**Figure 10: Marketing channels to for Iska subscription**

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73% Seventy-three percent of the farmers signed up for Iska because they received a push messages inviting them to do so. 10% Ten percent of the farmers received the messages because NGOs subscribed them ~~for to the message service~~ ~~the messages~~. 3% Three percent of the farmers signed up with ~~the help of~~ ~~from~~ a friend or a family member. Another 3% three percent received a call from MTN or Ignitia ~~to inquire asking~~ whether the farmers would like to receive Iska messages or not. The remaining 8% eight percent rest signed up because they saw a poster advertisement on the poster, heard a radio program about Iska, or heard about Iska ~~through by~~ word of mouth.

## 5B. Benefits of the Iska messages

- a1. Benefits of the messages during the agricultural activities

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**Table 3: Benefits of the messages during the agricultural activities**

	<u>have Have</u> you benefited from Iska messages? (%)	<u>change</u> <u>Changed</u> seed sowing? (%)	<u>change</u> <u>Changed</u> general cultivation? (%)	<u>change</u> <u>Changed</u> harvest? (%)	<u>will Will</u> you continue using Iska? (%)
<u>yes Yes</u>	94.83	89.83	94.74	92.45	98.28
<u>no No</u>	5.17	10.17	5.26	7.55	1.72
<u>Sample size</u>	N=58	N=59	N=57	N=53	N=58

The farmers show claim an overwhelmingly positive experience with Iska messages, with 85% 85 percent of the total respondents saying they had have benefited from receiving the messages. 90% Ninety percent of the 59 respondents said that the messages helped them with their seed seed-sowing practices. 95% Ninety-five percent of 57 respondents said Iska messages help them with decision decision-making in fertilizer fertilization, spraying and weeding practices. 92% Ninety-two percent of 53 respondents reported that they changed their harvesting practices based on the messages. Finally, 98% ninety-eight percent respondents said they will continue using the messages.

#### b2. Water usage/availability change

Those respondents who practice irrigation said they do see a positive impact on their water availability from using Iska messages on their water availability. The two farmers that who relied on irrigation on top of rainfall shared said that they have saved water. A man based in the Volta region saved ten 10-liter buckets, or about 200 liters, of water per week each time he

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would watered his maize. For a man based in the Volta region, he saved 10 buckets of 10 liter of water for each week. He saves about 200 liters of water per week for each time he would have had to water his maize. The other farmer from the Upper East Region said that he would saved about six jerry-cans or 208 liters of water ~~for~~ each time he would have had to water his farm. He saved at least 1,248 liters of water ~~in~~ each season.

### e3.—Crop survival

Table 4: Yields Before and after After Iska Yield for the respondents

Crop	Maize (100 kg bag-of 100kg)	Pepper	Tomato-es (72 kg crate-of 72 kg)	Cocoa (64 kg bag-of 64kg)	Cassava (91 kg bag-of-91 kg)	Rice (100 kg bags-of 100 kg)	Cashew (82 kg Bagbag of 82 kg)	Onions (xx kg bags-of onions)
<u>Yield after</u>	377.1	66.5	108	51.5	107.5	31	64	70
<u>Yield before</u>	312.1	32.8	59	49.5	40	12	26.5	55
<u>Difference in yield</u>	65	33.7	49	2	67.5	19	37.5	-15
<u>Sample size</u>	23	8	5	4	3	3	2	1

78% Seventy-eight percent of the farmers surveyed reported that they saw an increase in their yields after they received Iska messages. The maize farmers, who raise crops in many different areas of from all over Ghana, saw increases an average increase of 2.83 bags of maize, up of from 23 bags the year before Iska, with each bag 23 bags weighing of between 100 kg from and 312.1 kg the year before Iska with an average increase of 2.83 bags of maize. Tomato yields increased from 59 crates to 108 crates. Cocoa yields saw a meager increase of increased a meager

2-two bags. One onion farmer in the North of Ghana saw an increase of 50 bags of onions to a total -70 bags of onions after receiving the SMS messages.

d.-Change in income

**Figure 11: Income difference between income received before Iska and income in 2016**  
Differences in annual income after receiving Iska messages

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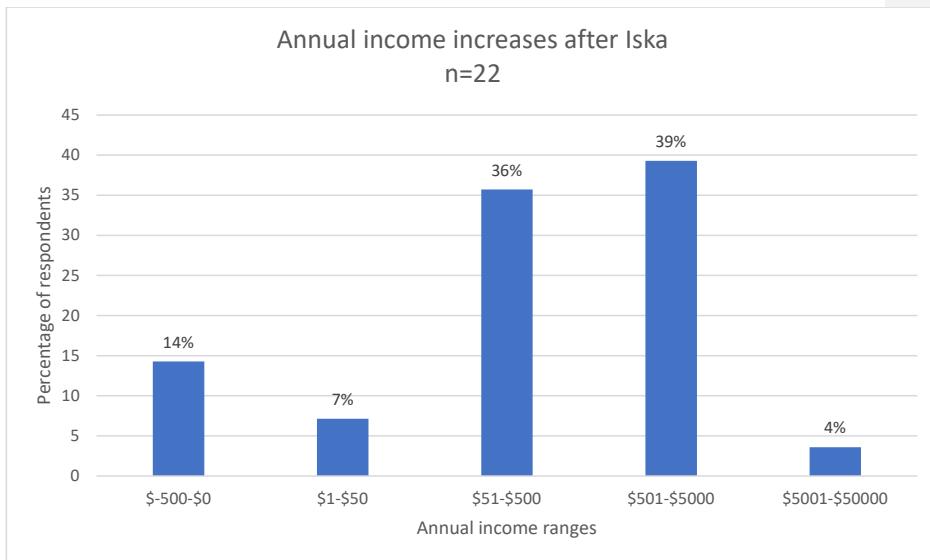
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After the Iska messages began, the farmers were able to increase their annual incomes by a total \$13,806. On average, each of the 29 farmers each increased their income by \$476. The median was \$168. 14%Fourteen percent of the farmers saw a decrease in their income after they received the messages. The biggest largest decreasedd was that of one farmer who lost brought in \$463 from less than the year before he used Iska. 7%Seven percent of the farmers saw a modest increase of less than \$50 after they received the messages. 36%Thirty-six percent of the farmers saw an increase between \$51 to and \$500. - 39%Thirty-nine percent of the farmers saw an income increase between \$501 to and \$5,001 in their income. Finally, one farmer's income increased their income by \$10,000.

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e. Extent of poverty for the Iska users

**Table 5: 2016 Income in 2016, according to the wealth quantiles**

	2016 income					
Wealth Quantile quantiles	\$500-\$ \$1,000	\$1,000-\$ \$2,000	\$2,000-\$ \$5,000	\$5,000-\$ \$10,000	Total	
1 <sup>st</sup>	2	0	1	0	3	
2 <sup>nd</sup>	1	1	0	0	2	
3 <sup>rd</sup>	0	0	0	1	1	
4 <sup>th</sup>	1	0	0	0	1	
5 <sup>th</sup>	0	0	0	1	1	
<u>Number number matched</u>	4	1	1	2	8	

STATA was only able to match only 8-eight 2016 annual-year incomes (in the last season) with 8 observations of the wealth quantiles. We could see that there are fiveFive farmers were in the bottom 40 percent of the wealth index. 3Three of these the farmers at this level in the wealth index have had an annual income between \$500-\$ and \$1,000; +one had an income between \$1,000 and \$2,000; and +one had incomes between \$5,000 and \$10,000. One person in the 4<sup>th</sup>-fifth percentile of the wealth index receives produced an income of between \$500 to and \$1,000 for 2016. Finally, there is was +one person in the fifth percentile, and that person who received produced an income of between \$5,000 to and \$10,000 last season.

f. Time Saved saved from using the Iska messages

**Table 6:** Time saved after receiving Iska messages

		Sample size	Less time time (%)	Same time time (%)	More time time (%)
<b>Plantation and preparation</b>	Farmer	51	41.67	20.83	37.5
	Family	43	34.88	23.26	41.86
	Labor	50	57.78	22.22	20
<b>General plantation</b>	Farmer	53	40	20	40
	Family	47	35.71	21.43	42.86
	Labor	49	55.56	22.22	22.22
<b>Harvesting and Storage</b>	Farmer	53	47.62	14.29	38.1
	Family	48	65	10	25
	Labor	46	55.56	22.22	22.22

There are mixed responses by the farmers. Farmers gave mixed responses indicating whether the messages helped them save some time or not. Between 35 percent and 65% percent of the farmers saw that they somehow said they decreased their time spent farming in some way. Between 10-percent and 25 % percent of the farmers reported no change for any of the various stages of farming. Between From 20- percent to 45% percent also saw an increase in their time spent in the fields.

Farmers see said more the greatest impact of Iska messages was in decreasing their time consumed spent in the fields in harvesting and storage storing grain. 48% Forty-eight percent of the respondents reported that they spend less time on harvesting compared to to harvests before they received the messages. 65% Sixty-five percent of the respondents reported that their family members now spend less time on this task after receiving the messages. 56% Fifty-six percent of the respondents also reported that their labor workers spend less time in on the farms during the harvesting time, after the messages.

Farmers see saw more additional tangible positive differences in labor work after they used Iska. 57% Fifty-seven percent of the farmers saw that said their labor the work they

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performed after receiving the messages decreased their the time and efforts they spent in the field for on field preparation and plantation planting and preparation. 56% Fifty-six percent saw experienced the same general preparation and labor that they experienced before Iska.

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g. Difference in benefit of Iskaska benefits for male and female farmers

**Table 7: Difference in mean for the male group and the female groups on regarding use**

and benefit of Iska

Variables	G1 (Female)	Mean (femaleFemale)	G2 (Male)	Mean (Male)	Mean Difference
<u>Household size</u>	11	8.727	48	7.083	1.644
<u>Farm size</u>	11	4.973	48	11.48	-6.507
<u>Found Iska inaccurate</u>	2	1.000	9	1.000	0.000
<u>Saved time with preparation and plantation</u>	9	2.333	39	1.87	0.407
<u>Saved time with general plantation</u>	9	-2.333	41	-1.927	0.462
<u>Saved time with harvesting</u>	5	-2.400	39	-1.692	0.708*
<u>Changed in seed sowing behavior</u>	11	-1.000	48	-0.93	0.062
<u>Changed in general plantation behavior</u>	10	-1.000	48	-0.938	0.062
<u>Changed in harvesting behavior</u>	8	-1.000	45	-1.042	-0.042
<u>Saw an increase in yields</u>	2	-1.000	24	-1.000	0.000
<u>Increased in income</u>	11	39.979	46	818.855	-778.876

Statistically speaking, the male group and the female groups are were not different from each other, expect except for the time Time saved saved harvesting variable. Some of the variables, such as the household size or farm size, hold economic significance but are not statistically significant. The male farmers savedd more time harvesting than their female

counterparts. – With “1” meaning that the farmers spend spent less time harvesting after receiving

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Suggest specifying in the text]

the SMS messages, “2” meaning they spent spending the same amount of time, and “3” meaning they spent spending more time after receiving the SMS, than the female farmers spend more time harvesting even after receiving the messages. The mean of 1.69 for the male group 1.69 for males and was significantly different than the mean of 2.4000 for the female group, with a 90-percent confidence level, the difference is significant at the 90% confidence level. Women also seemed to also spend more time preparing and on general plantation, but the difference is was not statistically significant.

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Other variables The numbers showed some a slight economical income difference between man-men and women, but the difference were-was not statistically significant. The household of the females Female households have contained more 1.64 more people on average than those the households of the men in the study. The male group has owned a 6.5½ acres more farmland than that of the female groups. 9% Nine percent more male farmers spend-spent less time preparing his their farms. Additionally, Iska helped 4.2% percent more male farmers to change their harvesting behaviors than the females. There are-were 6.2% percent more women both changing their seed-sowing behavior and changing their general plantation behavior as a result of using Iska compared to the male's group.

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h. Difference with in Iska experience between the Southern and Northern Ghana

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**Table 12: Difference in mean for the Southern Group and the Northern Ghana Groups on use and the benefits of using the messages**

<b>Variables</b>	<b>G1 (South)</b>	<b>Mean (South)</b>	<b>G2 (North)</b>	<b>Mean (North)</b>	<b>Mean Difference</b>
<b>Household size</b>	46	5.826	13	12.923	-7.097***
<b>Farm size</b>	46	11.116	13	7.262	3.854
<b>Value of the messages to the farmer</b>	40	41.975	13	38.923	3.052
<b>Increase in income</b>	45	760.227	12	324.739	435.488
<b>Saw an increase in yield</b>	22	1.000	4	1	0.000

The In a comparison of experiences using Iska in North-north and South-south areas of

Ghana, the two groups are-were not statistically different from each other, except for one variable: which is the household size. Households in Northern Ghana have more 7seven.097 more people than people on average than those households in the southern part of the country.

This is statistically significant at the 99%-percent confidence level.

Additionally, the Southern-southern part of the country, on average, seemed to benefit more from the messages, but this is not significant statistically. The farmers in Southern Ghana reported to have an increase of ₦435.488 more in income from post-Iska yields than those in the income earned as a result of the messages in the Southern part of the country.

Additionally Also, the farms in Southern Ghana are, on average, 3.8 acres bigger than those in the north part of the country.

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Need clarification.]

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i.i. Comparison between Ignitia M&E ~~ef~~ in December 2016 and SWFF M&E ~~in~~ summer 2017

**Table 13: Comparison between Ignitia M&E of December 2016 and SWFF M&E summer**

2017

Item	Ignitia Ignitia M&E December 2016	SWFF M&E summer Summer 2017	Sample size Size – for M&E summer Summer 2017
Number of households in Ghana	71,049	2,849	1,995
Number of users in Ghana	248,672	19,943	80
Number of female users in Ghana	124,336	3,597	16
Maize	97%	27%	22
Rice	47%	158%	3
Soya	63%	86%	2
Number of hectares improved	116,272.00	28,176.61	59
Share of small-holders among Iska customers	0.33	46%	59
Share of non-small-holder farmers	0.67	54%	59
Average farm size for small-holder farmer in ha/hectares	0.91	1.50	59
Average farm size for non-small-holder farmer in ha/hectares	2	6.4	59
How much of women's work is unpaid? (positive)	Positive	Positive	
Who receives immediate benefits from the innovation? (positive)	Positive	Positive	
Who benefits from additional income earned from the innovation? (unsure)	Unsure	Unsure	
Whose tasks have been made easier in households? (pPositive)	Unsure	Unsure	
Changes in access to land? (unsure)	Unsure	Unsure	
Level of women's leadership in the community (unsure)	Unsure	Unsure	
Percentage of customers who can afford Iska	100%	85%	
Metric tons (t) of produce	3.40	11.02	22

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<b>Iska is reliable</b>	79% (Nigeria)	71%	55	Formatted: Font: Bold
<b>Iska is useful</b>	82%(Nigeria)	95%	58	Formatted: Font: Bold
<b>Iska helps plan activities</b>	79%(Nigeria)	Na		Formatted: Font: Bold
<b>Iska helps with seed growth</b>	81%(Nigeria)	90%	59	Formatted: Font: Bold
<b>Iska helps with improved fertilizer and pesticide use</b>	67%(Nigeria)	92%	57	Formatted: Font: Bold
<b>Iska helps increase yield</b>	77%(Nigeria)	78%	55	Formatted: Font: Bold

The numberA total 2,849-of Ghana households surveyed in this study used Iska-was 2,849 - which is only 4%-percent of the number reported by Ignitia for in 2016. Based on this number of actualActual numbers of users were also was lower, and decreased-with from 19,943 people using Iska in 2017 compared to 124,336 in 2016. The average household size reported by Ignitia was 3.5 people, which was less than half compared to an of the average-of 7.39 that I-the researcher found in my thethis survey. NaturallyA decrease in the total size-number of farms hectares influenced by Iska was affected byreflected a corresponding decrease in number of users. The total farms that weThis study found that was only 24%-percent of what the 28,177 hectares Ignitia has reported were affected by Iska which is 28,177 hectares (ha).

Ignitia reported that only 1/3one-third of their the farmers served were small-holder farmers. However, based on ourthe numbers in this study show that actually 46%-percent of Ignitia's clientele the own have lessfewer than 2 ha-hectares (5 acres) of landor less than 5 acres. This study showed, oAlso onn average, that the farmers own 1½.50-hectares, which is more landhigher than the 0.91 ha-hectares reported by Ignitia. The percentage of largerLarger-scale farmers is accounted for 54%- percent of the farmers surveyed in this study. These farmers hold an average farms, on average, size of of 6.4ha4 hectares. The amount of produce generated per farmer is also higher in ourthe findings of this study which is 11.02 mt compared to 2.40 mt reported by Ignitia.

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The study showed no statistical difference in Iska benefits reported We saw a similar result with what Ignitia had reported on the difference in benefit between by men and compared to women's experience with Iska. When tabulating the benefits of the messages for men and women, one cannot really see a statistically difference for male and female farmers. Men and women both report that then they benefit from the messages. The messages help both groups them in planning plan their activities and save them some time.

The Ignitia report did not include satisfaction feedback of from the farmers for in Ghana, but included did include satisfaction feedback from farmers in some for Nigeria. [The numbers] collected in Ghana this summer are higher than those of collected for the Ignitia report from on Nigeria. 95% Ninety-five percent of respondents found that Iska was useful to them, compared to 82% percent of respondents in Nigeria. 81% Eighty-one percent of respondents in Nigeria found the that Iska was helping their seed growth compared to 90% percent of respondents in Ghana. 92% Ninety-two percent of respondents in Ghana found that the messages the message helped them improved their fertilizer and pesticide use. 77% Seventy-seven percent of users in Nigeria found that Iska messages helped increase their yields compared to 78% percent of respondents in Ghana.

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#### IV. DISCUSSION

We The researcher encountered issues scheduling appointments with farmers. Men and women reacted differently to our the researcher's calls. Conversations were smoother when a female translator talked to a male farmer and when a male translator talked to a female farmer.

We The researcher was were able to get a hold of 81 farmers who also had received the messages, but not all of them were able to meet with us. Some of them cancelled at the last minute. They Several farmers would canceled the appointments because of illness or a sudden need to travel. For others, we the researcher would lose lost the network signal as we they got closer to neared their villages, and other or they people have had their phones off when we the researcher get got close, so and therefore they were not be able to contact them. Other A number of people were only available only at hours thereafter we the researcher had already left their districts.

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When the farmers received the a message that it will would rain, they said they looked at the clouds or feel felt the heat to insure the accuracy of the message. This gives gave them the extra assurance freebased on their own expertise experience that to believe that it actually will would actually rain and that the messages were correct. Some Farmers who had smart phones were luckier and were able to know determine the weather, with more precision and get more details from the internet. They These farmers also compared what they saw outdoors with the Iska messages they received.

Many of the respondents confirmed the benefit of receiving the messages for their farming. The most popular benefit mentioned is was that the messages allowed them to plan their day and decide the what activities that they will would do engage in during the day. More generally, people talked about how the messages helped them decide whether to go to the farm or not. They specifically reported how they are were able to choose whether to weed, to apply fertilizer, or to apply chemicals based on the messages. Some also refer to explained that the experience using the messages to helped them save money, by because choosing to engage in

certain activities at the right time decreasing decreased their farming expenses. Others talk about said the messages helped them increase their yields.

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## 1. usageUsage/availability availability

Since Because 97% percent of the respondents reported that they relied on rainfall to grow crops, Iska messages does not really make a difference on in water availability for most of the users. The remaining 3% percent (two farmers) percent reported that they have saved water because of the messages. These two farmers did not really count how many times they needed to irrigate during the rainy season. They had a hard time quantifying the amount of water that they had saved, but however noticeably said they noticed a positive change.

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Many other of the farmers said they practiced irrigation only during the dry season. However, Iska messages are not sent during the dry season. Both farmers Farmers in both the South and in the Southern part of Ghana; irrigate their onions, okra, tomatoes and other vegetables during this season.

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## 2. Crop yields or crop survival

The According to the results of this study, Iska messages also helped crops survive and increased with the survival of the crops and with increasing the yields. With the The messages during the rainy season, helped farmers know what crops they should plant. They also helped farmers decide knew how much fertilizer to use and when they should the best time to put spray to allow the plants to grow well. A One farmer shared with us, “About 4 three or 3 four seasons ago, the rain failed me. Now, with the messages, I am able to get more yield.”

91%Ninety-one percent of the respondents changed the way they sowed their seeds based on the Iska messages. The This change in behavior manifests manifested in the type of seeds that they planted and when to they planted, as well as their plants. They know as well how much how much seeds to they planted. The messages also alloweds the farmers to decrease seed expenses, because as they do did not waste their seeds when they knew knew when is the right time to plant their seeds.

The increases in yield that we recorded for this study, however, cannot could not solely be attributed with certainty to the Iska messages. Nor nor could we the researcher determine how much what percentage of the messages yields can could be attributed to Iska messages. Since our the analysis is a before before and and after analysis and we do the researcher did not have a control group, the study can only provideonly an impact assessment can work.

Many of the farmers use spraying against spray for weeds and other pests. 32%Thirty-two of the 22 of respondents reported that they used more fertilizer for last season and with 36% percent experiencing experienced less fewer pests and insects (30% percent saw no insects/pests at all). Additionally, about 35% percent of the farmers claimed said that they had increased their plot size and that led to the increase of their production. Farmers decided to increase their plot size when they had good yields from the previous year or season.

The Iska messages helped farmers are also able to plan their seed seed sowing schedule for the rainy season to maximize the yields that they harvest. They The messages helped them know what to plant and when to plant them according to this an account from this one farmer: "Now I am able to know when to sow certain crops. It also helped me with the time of the sowing. For example, this month, rain is normal. I am able to plant pepper, okra, and maiz." For crops that is do not need seed-sowing, such as like cocoa plantation, the messages helped the farmers

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~~with timing of time the trans~~ ~~the hiring of workers to~~ help ~~with nursing~~ ~~nurse~~ and transplanting the plants. ~~A~~ ~~One~~ farmer ~~said~~: “With the cocoa, as you do the transplant, you need the rain. If I get the information that it will rain tomorrow. I will make sure that ~~the plant~~ would ~~be transplanted~~ ~~or~~ ~~nursed~~ in time.”

The Iska messages ~~also allowed~~ the farmers to be better prepared and more methodological in their farming, ~~which helped for~~ them ~~to~~ increase their yields. – For example, a farmer shared that the messages helped him ~~with the preparation of his~~ ~~prepare for~~ seed sowing. For example, ~~with When rice, when he gets got~~ messages ~~that it will say~~ ~~saying~~ it ~~will~~ ~~would~~ rain ~~tomorrow~~ ~~the next day~~, he ~~will~~ prepared and sowed ~~the his~~ seeds ~~today that da~~, so ~~tomorrow~~ ~~they would be ready for rain the next day~~ ~~it will rain on it~~. Another farmer ~~shares shared~~ that, ever since the messages started, she ~~started began~~ growing the seed uniformly, unlike before ~~which~~ ~~when she sowed the seed in a was messy nonuniform manner~~. She is now able to plant more and yield plenty.

The Iska messages ~~allow helped the farmers' the~~ seeds ~~to~~ survive and ~~to~~ grow. Farmers ~~are able to can use the messages to~~ protect their seeds from animals or insects that ~~will~~ eat the seeds if ~~the seeds they~~ are sown, ~~but it has not hasn't rained and and it the ground~~ is dry. – ~~One~~ ~~farmer said~~: “If it rains tomorrow, I will sow today instead of tomorrow, and I will not have to buy more seeds.” On the other hand, if it rains too much, the seeds can ~~also~~ wash away or be destroyed. ~~It depends on how the~~ ~~Each~~ farmer’s ~~methodology method~~ of planting ~~the~~ seed ~~depends on~~ whether they ~~wait after the rain passes or right~~ ~~plant before or after before~~ it rains, ~~but~~ ~~and~~ the messages help them decide ~~on~~ which day to ~~do~~ ~~soplant~~.

### 3. Change in incomes/livelihoods among end users

**81%** Eighty-one percent of the farmers who reported before-before-and-and-after yields saw an increase in income from-as a result of receiving the messages. The respondents saw an increase in their-harvests of maize, rice, cocoa, pepper, tomatoes, cashew, and other crops.— On average, the farmers saw an increase of \$480 in income from the additional crops. A One farmer shared-explained a tangible impact of receiving the messages for him: “Before the messages, I did not farm maize and millet. We used to face food shortages. Now they-we have some to eat and some to sell.” The messages helps-helped increase the income of the users.

For the The four farmers who saw a decrease in their annual income did not entirely attribute this decrease to the messages. One farmer reported the-that pests had destroyed his maize farm last season. Another farmer said that it was not that the daily messages that had failed him. He but he had stopped receiving the monthly and seasonal messages, so-so he had could not really see the rain pattern anymore. This had led to the rain failing him towards the end of the season. He told us-the researcher that the messages were accurate, but his yields decreased because he could not follow the rain pattern later in the season. The watermelon farmers saw crop the prices plummeting of the price of the crop in 2016. This year It was a good year for the crop, which had led to a flooding of the crop in the watermelon market. A large watermelon cost was priced at around-about \$4four dollars in 2015 and \$1.25 in 2016.

Other than In addition to increasing the yields, the messages allowed the famers to alleviate the weather risks in their farming and increase their farm-land. Farmers claimed that they are now able to farm in quantity more to increase their yield. One farmer said:- “Yes, it helps me. Before the messages, I used to farm less.” With the messages, he is sure it will rain tomorrow when #the messages says it will rain tomorrow. It encourages him to “farm large.” Another one farmer added, that it helped him to provide food security with-for his family and even increase

**Commented [KF86]:** [it's a given that they destroyed the farm in the season during which the messages were received – if you say “last season”, it's not clear whether it's that season or the season before...]

**Commented [KF87]:** [what does it mean that the rain failed him?]

**Commented [KF88]:**

**Commented [KF89]:** [how did he know this if he couldn't see the messages?]

~~the~~ income for his family: “Before the messages, I did not farm maize and ~~millet~~. We used to experience food shortages. Now we have some to eat and some to sell. It also allowed us to know to give some gaps in sowing the maize seeds to allow us to grow.”

Commented [KF90]: [this is the same quote as above – delete?]

Commented [KF91]: [not clear – can you change slightly to make it more clear?]

By being able Because they can use the messages to help them harvest their crops on time, farmers are also able to can -maximize the use of their land and if possible possibly plant another round during the same season and increase their yields. During the rainy season, some farmers we met said they planted two rounds of maize during the rainy season. As soon as the first one is was ready, then they prepared the land for the next one. With the messages letting them know how much rain will be fall during the season, they are able to can better plan their first and second round, because they know they will to have enough rain to plant them. –“The messages helps him me to optimize his my land use. If he I receives a message that says in a month time it will rain a lot in a month’s time, but now it is dry. He, I will harvest the maize quickly so he I can plant something else.”

Commented [KF92]: [who is saying this? Add attribution.]

The farmers are also able to can use the Iska messages to help them save money by optimizing their the labor and harvesting equipment that are required by the harvest. Some of the farmers do not harvest when they receive a message that it will rain, so they can and avoid the cost of paying labors who regardless of their effort during the day who cannot work due to the rain would have to be paid. They also do not rent also save money by not renting engines or machines for their harvest when it rains. This is a big source of savings for the farmers, because hiring a laborer costs about from 5- to 15 cedi every day. Usually farmers Farmers usually hire between four up to and fifteen laborers per farm, which is amounts to a lot of money for people them. HFor example, hiring a truck for a day to transport mangoes costs about 80 Cedi per day to transport mangoes. A farmer is able to can save the cost of the truck, the salary of the

driver<sub>1</sub> and the fuel from if they learn it is going to rain learning about the weather with through Iska messages.

The messages also helps the farmers save money by allowing them to giving them the information they need to know when the best time to best harvest. This allows them to not helps them avoid wasting their crops and save protects them from pests and fungus. One A farmer shared that: “Sometimes<sub>2</sub> when you harvest, the crops gets rained on and it spoils them. For example<sub>2</sub> millet. With the messages, he is I am able to store them in time.”

Farmers decide to harvest based on dry weather messages.— For example, one a farmer explained how the Iska messages helps them him time harvest right with the right timing of the messages: “It helps especially with the maize. You have to harvest it dry. They We harvest the maize in one place and when it rains on the harvested maize. Some, some pests spoil the maize. With the messages, they we do not harvest until it is dry.” Farmers are able to can save money from being when they are able to store their yields in time so these the yields do not spoil. This also helps them avoid and from not wasting money on inefficient timing of laboring time.

The farmers are also able to can decrease some of their agricultural inputs because of the messages. 91% Ninety-one percent of the respondents reported that they have somewhat changed their cultivation behavior based on the weather text messages they have received. Most have shared how they changed their the timing of fertilizer application based on the messages. A bag of fertilizer NPK 15 15 15 costs \$29, UREA is \$-20<sub>2</sub> and SOA is \$6.25. These prices are the market prices for inputs across the entire country. However, the government has subsidized the purchase of inputs for to farmers, so the farmers only pay 50% percent of the total cost and the government pays the rest. Farmers also save money by from maximizing the timing of weedicide

application. Weedicide chemicals cost \$0.20 per liter. A hectare of land requires at least 3.5 liters of weedicide.

## 5. Change in time spent on agricultural activities

Around 30-percent to 40 percent% of the farmers interviewed see-saw a decrease in their time spend spent on agricultural activities. Another 20percent to -30 percent% perceived said that they spendt the same time after they received the messages as they did before on preparation and plantation planting, general plantation planting, and -harvesting as before they received the messages. The Another 30 percent to -40 percent% saw an increase in time spent on agricultural activities after using the messages.

The farmers who spentd less time working in on their farms uses their Iska messages to optimize their time use. By Because the messages help them plan planning their day, they are able to can choose to go to the farm or not. Many of them would not go sow their seeds this on a given morning unless they know it will rain or this evening or tomorrow. Some choose the a day of seed sowing after the rain had passed passes to sow seed. The farmers also plan their days for other farming activities, such as weeding, fertilizer application, and harvesting.

We The researcher reformulated and repeated the question for those who reported that they received the messages, but spent more time in the field. We tell them: “Since you now you know when it will rain, you are better able to plan your day and are able to focus your time on one activity. Do you still think you spend more time in the fields?” Some often keep the same response because they increased their the plot size for their crops. Others saw an increase in their yields, so which indicates they spend spent more time harvesting. For others, they Still others perceived that their greater focus on work meant that they did more work focused work as more.

Commented [KF93]: Is this correct? Which 30 to 40 percent is this referring to?

Commented [KF94]: [reformulated it from what? Why?]

Commented [KF95]: [not sure how this is different – isn't the previous information about farmers who receive the messages?]

Because-In other words, because they worked harder for a more focused period of time, they think\_thought they were that this is working more. Our\_The responses choices did not account for one\_a response like this and, in hindsight, the researcher would have labeled it to included a choice gathering information about farmers who|workinged for a longer period of time.

Commented [KF96]: [it's not clear what the additional choice would be in contrast with original question]

a. Difference in time saved by men due to Iska between compared to women and men

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Men and women ~~do\_did~~ not save ~~have~~ significantly differences different amounts of in their time saved-with help from the Iska messages, except that other than wwomen ~~spend\_spent~~ more time harvesting than men. The means of the male and female groups was\_were not different. The messages also help the women better plan their days and save time from preparing the fields and applying fertilizer and weedicide.

## 6. Affordability of Iska

In general, the current pricing is good for the Iska customers surveyed. Iska is affordable for according to 85 percent% of the customers. These customers have\_valued the each messages at \$0.02two cents or more. One of the four farmers who said they could not afford the Iska messages at the that time did not even know that they were she was being charged for the messages. She was\_told us\_the researcher that even though she benefited for from the messages, she was willing to unsubscribe now that she knows credit was\_is deducted from\_for her messages. She-This farmer was not supported by an NGO. The other farmers have noted that the current price is too expensive for them and that \$0.125twelve and a half cents would be more affordable for them. To alleviate this problem, the poorest farmers should be connected Connection to an

Commented [KF97]: [this doesn't sound right compared to the reference to two cents, above]

NGO or government agency who would pay for the messages ~~should be established between these agencies and the poorest farmers.~~

#### 7. ~~What~~ Other benefits & ~~and~~ problems have the farmers experienced during use of the Iska messages

The farmers interviewed confirmed they have been were able to use the messages to facilitate their daily tasks or roles. These benefits do did not differ for men and women. Some farmers shared that the messages helped them with their other occupations. One A farmer shared that the messages also help him plan his bee-keeping activities. A fisherman shared that he does not go to the sea when he knows it will rain heavily or if there is another type of storm. A student and a civil servant shared that they do not bring an umbrella when they leave their houses if the messages received predict dry weather.

The messages help the farmers keep themselves, their families, communities and their livelihoods safe. The messages are important in rural areas. Some farmers have to cross rivers and walk miles and many miles to get to their farms. When it is going to be stormy, people decide to stay safe at home, and they share the information to-with those around them. One A woman shared explained: "Since I receive the messages, I can plan to go to the farm or not. Since it is a forested area, when it rains heavily, the trees come down and it is windy, so I stay at home."

Another one shared said: "I try to be observant with the messages. I don't go across the river to my farm if it says it will rain. I don't let my children out if it says it will rain. I also make sure that my animals are back at their house before it rains."

The Iska messages also helps the farmers to bestay safe performing as they perform the agricultural activities during the harvesting time. For farmers who used very sharp tools to

Commented [KF98]: [this material is a repeat of text above – does it need to be rephrased?]

Commented [KF99]: [to remove repetition]

harvest their product, the dry weather is necessary to avoid injuries. One~~A~~ farmer shared with us the researcher; that “For the cocoa, if I get messages that it will rain, I don’t go. Since the harvest is with knives, it is very slippery when it rains, so they~~I~~ might cut myself~~might cut themselves~~.” Based on~~Using~~ the Iska messages, the farmers can keep themselves and their laborers safe and prevent accidents.

#### 8. Customers below the poverty line

~~I~~ The researcher cannot make a conclusion~~conclude~~ to what extent Ignitia’s customers are below the poverty line or how much Iska helps farmers below the poverty line, because ~~I did not have enough~~there was not enough data to make this analysis available. Only 31 farmers shared their 2016 yields in 2016. ~~I~~ The researcher could match these income differences with only 8 eight wealth data observations data. From my this minimal data, ~~I~~ the researcher cannot make an assessment of~~assess~~ what percentage of Ignitia’s customers are poor.

~~I~~ The researcher had encountered a number of challenges collecting these observational data, because some of the times the farmers sometimes gave us an asked for appointments near the a road, in a bar, in a restaurant, in the market, or somewhere else which that does did not allow us the researcher to see and observe their homes and did not allow as to observe their dwellings. ~~I~~ The researcher also conducted five phone interviews, which did not allow observation of the farmers’ homes. This reduces our~~the~~ sample size for the poverty assessment.

Additionally, I ~~the~~ The researcher encountered difficulties collecting yield data. Some farmers were very reluctant in sharing to share their yields with us. They found this question very intrusive. Others just were just not able to recollect how much they were had harvesting harvested. There some~~Some~~ farmers who had only started receiving the messages

within the last previous six months who did or had not received the messages for an entire year, and they could not make an assessment of how the messages are were impacting their yields.

There might be a bias in the sample of people that we the researcher met, as well. Since most of these people would have had their phones on during our the researcher's calls, chances are that they have electricity at home and are able to charge their phones most of the time. These users might be somewhat wealthier than those who receive the messages but have their phones off and receive the messages. However, if farmers have their phones off for most of rainy season period, then we the researcher cannot really saw say how much this the messages can could benefit their farming, because with their phones off as they do not use the messages. Our The survey then would reflect reflects only the benefits of these the messages for those who receive the messages them on a daily basis.

**Commented [KF100]:** [deleted “most of”, because I’m assuming if they were talking on the phone, their phones were on]

**Commented [KF101]:** [changed to present tense, because this is true no matter what the situation]

## 9. Benefits of the messages to the community

About 83% percent of the farmers had shared said that they share the messages with their communities. People have shared that they told their children not to go out when it rains was going to rain or they suggested their neighbors not to go to the farms when they knew it will would rain. Many of the Iska farmers are called the “weather-man” or the “forecast man” by their colleagues, family, friends, and neighbors. Some have shared said that they tell told their neighbors not to dry their products when it is was about to rain, so that they do would not waste their yields.

The farmers mostly shared the information verbally when they happened to see other people, but either some also went out of their way to share the information. As mentioned, about many of the children do read the messages for their parents. Others do live a little

~~farther~~distance from their parents and they called their parents when it ~~is-was~~ about to rain. Since some of the older people cannot read, calling farmers could be the next~~another~~ answer to this issue.

~~Other~~Some of the farmers have taken~~took~~ the sharing of the information ~~at~~to a higher level. One person belonging to ~~one~~an agricultural association ~~shares~~shared the messages with 70 ~~of its~~ members of the association by telling them in person, calling themor or forwarding the messages to ~~some of~~ those who can read. ~~Another~~One person in Brong-Ahafo ~~calls~~called his brotherwho ~~is~~works at the local radio station, ~~to so his brother could~~ share ~~to with~~ the entire community what the weather ~~is-was~~ going to be. Another ~~chief~~ farmerwho has a radio program in his community also shares the weather information ~~to with~~ his colleagues on the air every day at 9 a.m.

Commented [KF102]: [will this term be understood? Should it be worded differently?]

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#### 10. Comparison between Ignitia M&E of December 2016 and SWFF M&E ~~of~~ summer 2017

The difference in the M&E of Ignitia and ~~our~~this impact evaluation ~~rely heavily on~~is mostly found in the numbers of customers ~~that they have reported~~and the numbers that we have found. Since ~~it is known that~~59% ~~percent~~ of the phones ~~numbers~~ are off, ~~we can deduce that~~ the actual numbers of ~~farmers~~in the area can be deduced. During ~~our~~a meeting ~~with~~ Ignitia staff, they reported that farmers only receive the messages when their phones are on and when they have credit on their phones. The ~~4%~~percent ~~numbers that we found~~ are ~~farmers that are~~ the most frequent users of the Iska messages and ~~thats~~the researcher identified those farmers ~~what we eanas~~ call users. ~~+The researcher~~ multiplied ~~these 4%this 4 percent by xxxxx for to~~

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Commented [KF104]: [is this what was intended?]

Commented [KF105]: [something missing here?]

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calculate the total farmland affected by the innovation, the number of people affected by the innovation, and the total yields receivedimproved.

Our The Ignitia and impact evaluation numbers for farm size and yield numbers also differedfor the farm sizes and yields. We The impact study found calculated a larger farm size, on average, because ourthe sample was more representative of Ignitia's customers across the country. We The researcher also found that Ignitia had more smallholder farmers than Ignitia had reported, and the average farm size was also larger. We also The impact study also found that the average yield was higher than reported, but werethe researcher was not able to make any conclusions based on ourthe numbers.

Commented [KF106]: [not sure what this means]

Ignitia had reported that Iska increased the yield by 97% percent for the maize compared to a 27% percent reported in this impact evaluation. This difference could be attributed to the fact that ourthe impact study sample was more geographically representative and that we had morethere was a divergence in land size between the two reports. However, ourthe impact study sample was smaller. We The researcher saw an increase of 158% percent in rice yield after the messages compared to the 48% percent increase in rice yield Ignitia reported for Ignitia. Our The impact study rice yield sample was really very small, and two of the farmers reported they increased their plot size, which means does not allow us the researcher to cannot verify this the claim number reported by Ignitia. +The researcher also cannot make a claim that a 63% percent increase in soya production is can be attributed to the messages. We The study included only had 2two before before and and after observations for the rice yields and therefore the researcher will not be able to make draw a conclusion off them.

## V. CONCLUSION

Ignitia's reported The numbers Ignitia reported are different than from those numbers found from our found in this study based on the interviews conducted interviews in May through July of 2017. Only 4% percent of the number of farmers reported by Ignitia reported are frequently using the messages frequently enough to actually benefit from the messages. Due to this difference Because of this, the actual size amount of land and the number of people impacted by Iska is are lower than reported. 45% Forty-five percent of Iska farmers who use Iska are small holder farmers. The rest remaining farmers hold farms larger than 5-five acres.

Iska farmers Farmers who used Iska reported that they benefitted from using the messages. These benefits do not generally differ for between men and women. They Farmers are able to can plan their days based on the messages, and the ability to plan helps them so they can optimize their the timing of fertilizer, herbicide, and insecticide to make help their crops survive. The farmers reported that they saw an increase in their yields, which led that lead to an increase in their incomes.

Iska farmers Farmers who used Iska also had saw a decrease in their farming expenses due the optimization of their inputs. By knowing Because they knew the predicted weather prediction, the farmers are able to they could save money from by not wasting fertilizer, herbicide, and insecticide. The farmers also are were also able to save money from by not hiring laborers and not renting machines, like such as trucks, during on the rainy days.

Some farmers saw an increase in their water availability and a decrease in time spent farming as a result of reading the messages. Additionally, 1/3 one-third -to 2/3 two-thirds of the farmers reported that they, their family families, or their laborers were able to save some time by optimizing optimize their time spent on preparing the fields, cultivating, and harvesting.

Commented [KF107]: [lower than what?]

Commented [KF108]: [reported by Iska or this study?]

Commented [KF109]: [can we add a comment that explains why this is important here in terms of the conclusions of the study?]

Iska is affordable for 85%-percent of the customers, but a financing mechanism should be implemented for the other 25%-percentothers. Poorer farmers should be connected with other financing organizations such as the government or other social service organizationsworking on social programs.

In addition to helping farmers with their farming, Iska also helps farmers with theirother occupations and responsibilities outside farming. Farmers who work in additional occupations, such as fishing or other bee-keeping, shared that the messages also helps them plan their days with thisthese other activityies.

Iska not only benefitted individuals and their families but also it-benefited their entire communitycommunities. Farmers The farmers who received Iska messages shared their information with their friends, family, and neighbors and sometimes everyone in their village or town. The messages helps other members of the community with planningplan their days, as well. AdditionallyIn addition, the messages helps the communitycommunities stay safe by stayingkeeping farmers at home in case ofduring heavy or stormy rains.

Commented [KF111]: [changed to vary with "additionally"]

## VI. POINTS TO IMPROVE

Here Below is thea list of recommendations from Iska customers. TheyThe recommendations are ranked by the frequency with which each suggestion was sharedthe most popular feedback. This information iswas not different for men and women.

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Commented [KF112]: [the chart says "frequency"; however, the word frequency suggests a farmer could have mentioned the suggestion a number of times and each time it was mentioned would have been counted; instead of "frequency", do you mean "Rank according to number of interviewee suggestions" or something like that?]

Frequency/ Priority numbers	Points to improve	Examples of what farmers have shared
1	More accuracy	<p>"I want the accuracy to be improved. For example yesterday, the messages said it will likely to rain at night so he did not spray. The rain only came in the morning when he could have sprayed yesterday."</p> <p>"Sometimes it says it will rain but rain does not come. Not often ... It is rains somewhere close but not where we are"</p> <p>"I have a problem with accuracy of the messages. The messages are wrong most of the time. I live and register for Iska somewhat farther from my farm in Ejura f. He calls his laborers to share the information but it is not often correct weather prediction for his farm."</p>
2	Nature of the rain (windy, stormy, showers vs. heavy rain and so forth)	<p>" Needs more details on the nature of the rain. Example: is it going to be windy He should know the nature of the rain such as wind, thunder, lightnings, ..."</p> <p>"He wants more specific information than likely or likely ... More of the nature of the rain. Use more symbol instead of simple messages. Simplify the messages. "SUNNY DAY". Also please add temperature, the amount of rain. Please say if it going to be showers vs. heavy vs. moderate. Also, please add the windspeed. You only spray on the wind direction. Sometimes, the messages fail them. It says it will rain but it is only showers. He would like the actual time when it rains to be added and also the duration."</p> <p>"The writing is is too small. Elaborate... Please include the temperature, what times is it going to rain. He wants the messages to tell him when he should go to the field and work on his farm"</p>
3	More information about the season	"They want to know how long the rainy season is going to be so that farmers like do not keep planting new crop." "He would like more specific information: the season, if it started. Make it come twice a day to see if something comes up and it changes"
4	More options weather to choose daily vs. weekly vs. monthly	"He only receives the daily messages now. He likes when he receives the monthly messages to see the pattern of the rain. It is not that the messages fail him, it is that the rain pattern fails him. He will plant and then the rain will stop." "He wants to receive the weekly messages only once. He would like it to come more often."
5	Messages to come earlier than when is actually comes	"Sometimes he leaves the house and the messages have not come, he would like the messages to come around 5a.m"
6	More Signs and symbols	"He would like some sign/pictures that shows if it will rain or if it will be dry" "Needs symbols"
7	More options in local languages	"More local language options."
8	Messages should come during the dry season	"The messages should also come during the dry seasons"
9	Communications	"Update us about the weather through our website for a couple of weeks or a couple of months. Also, use Facebook to send weather updates."

**Commented [KF113]:** [see separate pdf doc with hand annotation of this chart]

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## VII. APPENDICES

### a. STATA commands for wealth Index

```
drop computer non_mobile_phone
```

```
factor toilet-roof, factor (1)
```

```
predict windex2
```

```
xtile wquint = windex, nq(5)
```